

Item on the agenda: 12
Proposed by: **Shareholders**

Material for the Annual Shareholders Assembly of NLB Banka AD Skopje

Decision for re-appointment of members of the Supervisory Board of NLB Banka AD Skopje

The Shareholders propose to the Shareholder's Assembly to adopt the following

Decision for re-appointment of members of the Supervisory Board of NLB Banka AD Skopje

Attached:

- Proposal-decision for re-appointment of Mr. Blaž Brodnjak as Member of the Supervisory Board of NLB Banka AD Skopje;
- Proposal-decision for re-appointment of Mr. Borut Vujčič as Member of the Supervisory Board of NLB Banka AD Skopje;
- Proposal-decision for re-appointment of Ms. Kristina Kovačič Bjelajac as Member of the Supervisory Board of NLB Banka AD Skopje;

Skopje, April 2021

Annual Shareholders Assembly of NLB Banka AD Skopje

Proposal-decision for re-appointment of members of the Supervisory Board of NLB Banka AD Skopje

Pursuant to Article 39 paragraph 1 from the Statute of NLB Banka AD Skopje, the Assembly of NLB Banka AD Skopje, at its session held on 29.04.2021, made the following

Proposal-decision for re-appointment of a member of the Supervisory Board of NLB Banka AD Skopje

1. Appointed as member of the Supervisory Board of NLB Banka AD Skopje is:
 - Blaž Brodnjak, with passport number PB0628960 with residence on Litiska Cesta Str. no. 276 g, 1000 Ljubljana, Slovenia, President of the Management Board of Nova Ljubljanska Banka d.d. Ljubljana
2. The mandate of the member of the Supervisory Board lasts 4 (four) years.
The mandate starts from 30.08.2021.
3. The Law Office Radojchikj from Skopje is authorized to submit the application for registration of the selected member of the Supervisory Board in the trade registry.
4. This Decision shall enter into force upon obtaining consent from the National Bank of the Republic of North Macedonia for appointment of the member of the Supervisory Board.

In Skopje, 29.04.2021

The decision shall be submitted to:
Secretariat
National Bank of the Republic of North Macedonia
Trade registry

Chairman of
the Shareholders Assembly
of NLB Banka AD Skopje

Explanation

The need for re-appointment (re-election) of Mr. Blaž Brodnjak as member of the Supervisory Board of NLB Banka AD Skopje is realized due to the expiration of his mandate as member of the Supervisory Board of the Bank which expires on 29.08.2021.

Namely, Mr. Blaž Brodnjak was appointed as member of the Supervisory Board by decision of the Bank's Assembly on 11.05.2017, which entered into force after obtaining prior consent from the NBRNM to appoint the proposed person as member of the Supervisory Board of the Bank .

Also, in accordance with the Policy for assessment of adequacy of key positions holders of NLB Banka and the Decision on the rules for good corporate governance in the bank dated 06.02.2018, a positive assessment of the suitability of Mr. Blaž Brodnjak for re-election as member of the Bank's Supervisory Board (individual and collective assessment) was conducted.

Proposal-decision for re-appointment of members of the Supervisory Board of NLB Banka AD Skopje

Pursuant to Article 39 paragraph 1 from the Statute of NLB Banka AD Skopje, the Assembly of NLB Banka AD Skopje, at its session held on 29.04.2021, made the following

Proposal-decision for re-appointment of a member of the Supervisory Board of NLB Banka AD Skopje

1. Appointed as member of the Supervisory Board of NLB Banka AD Skopje is:

- Borut Vujčič, with passport number U2853175 with residence on Janeza Pavla II Str. 12, 1000 Ljubljana, Slovenia, regional manager responsible for NLB Banka Skopje and NLB Banka Prishtina

2. The mandate of the member of the Supervisory Board lasts 4 (four) years.
The mandate starts from 12.09.2021

3. The Law Office Radojchikj from Skopje is authorized to submit the application for registration of the selected member of the Supervisory Board in the trade registry.

4. This Decision shall enter into force upon obtaining consent from the National Bank of the Republic of North Macedonia for appointment of the member of the Supervisory Board.

In Skopje, 29.04.2021

The decision shall be submitted to:
Secretariat
National Bank of the Republic of North Macedonia
Trade registry

Chairman of
the Shareholders Assembly
of NLB Banka AD Skopje

Explanation

The need for re-appointment (re-election) of Borut Vujčič as member of the Supervisory Board of NLB Banka AD Skopje is realized due to the expiration of his term as member of the Supervisory Board which expires on 11.09.2021.

Namely, Mr. Borut Vujčič was appointed as member of the Supervisory Board by decision of the Bank's Assembly on 30.11.2020, which entered into force after obtaining prior consent from the NBRNM to appoint the proposed person as member of the Supervisory Board of the Bank.

Mr. Borut Vujčič was appointed as member of the Supervisory Board for the remainder of the mandate of Ms. Hedvika Usenik, i.e. until 11.09.2021.

Also, in accordance with the Policy for assessment of adequacy of key positions holders of NLB Banka and the Decision on the rules for good corporate governance in the bank dated 06.02.2018, a positive assessment of the suitability of Mr. Borut Vujčič for re-election as member of the Bank's Supervisory Board (individual and collective assessment) was conducted.

Proposal-decision for re-appointment of members of the Supervisory Board of NLB Banka AD Skopje

Pursuant to Article 39 paragraph 1 from the Statute of NLB Banka AD Skopje, the Assembly of NLB Banka AD Skopje, at its session held on 29.04.2021, made the following

Proposal-decision for re-appointment of a member of the Supervisory Board of NLB Banka AD Skopje

1. Appointed as member of the Supervisory Board of NLB Banka AD Skopje is:
 - Kristina Kovačič Bjelajac, with passport number PB1459288 with residence on Shtudljanska cesta Str. 006A, Domzhale, Slovenia, Deputy General Manager in the Risk Division in NLB d.d. Ljubljana and current member of the Supervisory Board of NLB Banka
2. The mandate of the member of the Supervisory Board lasts 4 (four) years.
The mandate starts from 30.08.2021.
3. The Law Office Radojchikj from Skopje is authorized to submit the application for registration of the selected member of the Supervisory Board in the trade registry.
4. This Decision shall enter into force upon obtaining consent from the National Bank of the Republic of North Macedonia for appointment of the member of the Supervisory Board.

In Skopje, 29.04.2021

The decision shall be submitted to:
Secretariat
National Bank of the Republic of North Macedonia
Trade registry

Chairman of
the Shareholders Assembly
of NLB Banka AD Skopje

Explanation

The need for re-appointment (re-election) of Kristina Kovačič Bjelajac as member of the Supervisory Board of NLB Banka AD Skopje is realized due to the expiration of her term as member of the Supervisory Board of NLB Banka which expires on 29.08.2021.

Namely, Ms. Kristina Kovačič Bjelajac was appointed as member of the Supervisory Board by decision of the Bank's Assembly on 30.05.2019, which entered into force after receiving prior consent from the NBRNM to appoint the proposed person as member of the Supervisory Board of the Bank. Ms. Kristina Kovačič Bjelajac was appointed for the remaining mandate of Mr. Peter Zelen, i.e. with mandate until 29.08.2021.

Also, in accordance with the Policy for assessment of adequacy of key positions holders of NLB Banka and the Decision on the rules for good corporate governance in the bank dated 06.02.2018, a positive assessment of the suitability of Ms. Kristina Kovačič Bjelajac for re-election as member of the Bank's Supervisory Board (individual and collective assessment) was conducted.

CURRICULUM VITAE

Name and surname: Blaž Brodnjak

Address: Litijska cesta 276G, SI-1261 Ljubljana-Dobrunje

Date and place of birth: August 28, 1974, Ptuj, Slovenia

Citizenship: The Republic of Slovenia

Nationality: Slovene

Telephone, E-mail: +386 51 666 032, blazbrodnjak@gmail.com

Marital status: Married (since August 29, 1998), two daughters and a son (born in 2000, 2002 and 2008)

Army service: Served JAN-AUG 1998 (badge of the best soldier in the squad)

Driving license: B-category



EDUCATION

2009 IEDC Bled School of Management – Executive MBA (with honours)

1993 – 1998 University of Ljubljana, Faculty of Economics
Business Department, Corporate Finance (National scholarship for talented students)

Thesis: "Financing of Company's Development Through Direct Financial Instruments"

Graduated on January 22, 1998

1989 – 1993 Gymnasium Ptuj – graduated with honours

1981 – 1989 Elementary school Ljudski vrt Ptuj – »Golden Pupil«

EXECUTIVE SUMMARY

I am a senior career banker with diverse experience. I had grown operationally into the business from the account officer level, while I developed managerially via heading a business subsegment (department), a segment (division) and the whole commercial activity (board member) in Slovenian subsidiaries of international banking groups (BACA, Raiffeisen, and BAWAG P.S.K.). I had acted as the chief investment officer in the largest insurance company (Triglav Group with more than 5.000 employees), headquartered in the SEE, to later function as the head-office B-1 for corporate banking in the EUR 34 billion (HAA Group with more than 6.000 employees) banking group, focused on the SEE region. I have on the managerial level actively participated in development projects (recruitment, talent development, business expansion/revitalisation; including green field from the scratch), while I have also had decisively implemented required restructuring measures, including substantial downsizing of personnel (up to 40% FTE reduction in 6 months) and wind-down (several billion) of portfolios. Besides professional banking skills, I have gained substantial experience at corporate governance. I have/had namely been acting as the Chairman or Member of Supervisory Boards of 11 sizeable banks in Slovenia, Croatia, B&H, Serbia, North Macedonia and Montenegro, as well as 3 insurance companies (Slovenia, Croatia and B&H), one larger international production/service business group, the largest asset management company and The Bank Association in Slovenia. All of the above has shaped me into the skilled, rational and results driven professional with the execution capability and proven turnaround/revitalisation track record. I am confident that I can vitally contribute to the achievement of ambitious targets of any business group, not limited to the finance industry. As the CMO and since early 2016 also the CEO of **NLB Group** I have been **transforming the international banking group from a heavily distressed recipient of the state aid to the successful publicly listed business at Ljubljana and London Stock Exchange with very reputable global investor base and solid prospects for the future.**

EMPLOYMENT

06. 07. 2016 – on going

Nova Ljubljanska banka d.d., Ljubljana (www.nlb.si) – No.1 bank in SLO and a systemic banking group in 5 countries out of 6 with presence

Position:

CEO/CMO

Tasks / Duties:

Managerial/Leadership responsibility on the group level for Human Talent Management/Organisation, Sales (Key/Mid Market/MSE Corporates, Trade Finance, Retail, Private Banking, Contact Centre), Sales support (Product management, Segments, Channels, Sales controlling), Strategy, Group steering, Communications & Marketing, Legal;

Enabled by successful business turnaround in November 2018 65% of the bank's shares were privatised via IPO listing at Ljubljana and London Stock Exchange (GDR programme) to the highly reputable and globally dispersed investor base. In June 2019 the residual 10% - 1 share were sold via a private placement, by which the privatisation process was successfully concluded.

In December 2019 that last commitment to the European Commission from the State Aid decision has been delivered by signing the SPA for divestment of NLB Vita, by which the respective process was successfully concluded. As a result the bank could after almost a decade start unleashing its full business potential.

Cross-border lending, leasing, factoring, potential acquisitions of sizeable banks in Serbia and later Albania, leading to a systemic position in all markets of presence, have now been possible and already addressed. NLB Group has in 7 years transformed from an extremely distressed state-owned company to an expanding publicly listed business with solid prospects to become a true regional champion.

NLB has been a proud owner of Top Employer and Family Friendly Company certificates with the ambition to become one of the most desirable employers in the region.

NLB Group has already belonged to the CSR champions in the region with further strong focus on establishing a comprehensive and meaningful ESG programme to positively impact the quality of life in its home region.

01.12. 2012 – 05. 07. 2016

Nova Ljubljanska banka d.d., Ljubljana (www.nlb.si) – No.1 bank in SLO

Position:

Member of the Management Board – CMO / Since Feb., 2016 acting CEO

Tasks / Duties:

Managerial/Leadership responsibility for group wide Corporate, Retail and Private Banking (app. 1.500 FTE in NLB d.d. alone) with main achievements:

- Successfully defended restructuring plan upon the state aid approval procedure and all milestones so far met with solid future projections;**
- Decisive and consistent implementation of performance management system in all units with a prestigious HR award won for its implementation in retail network in NLB d.d.;
- Consistent segmentation and transfer of client portfolios and staff among clearly and logically defined client segments;
- Centralisation of sales support, segmentation, product and distribution channels development under one roof and in one reporting line, yielding substantial synergies and cross-selling focus;
- Substantially shorter reporting lines with flatter organizational structure (9 direct reports to the BM) and much less (reduction by more than 50%) organizational units and managerial positions;
- Headcount reduction by 20% in 18 months in units under supervision;**
- Enhancement/Introduction of performance/activity tracking tools for improving sales force effectiveness in all client segments with **comprehensive KPI sets on all levels (individual client manager, outlets, regional branches, departments, divisions and the entire CMO area);**

Introduction of holistic Share of Wallet sales approach in all business segments;
 Strong focus on proactive sales with out-of-the-office meetings and follow-up targets;
 Cross-selling became the key word with CMO functionality, within which all sales units reported to the same BM, with joint regular Jour Fixe meetings;
 Establishment of new B-1 sector for MSEs with mobile sales subunit to also organizationally focus on growth of business with MSE clients;
 Credit scoring implemented in MSE segment, reducing TTY to 24 hours;
 Establishment of the Centre for innovative entrepreneurship to boost development of small business by offering a supportive environment;
 Intensive risk awareness, front line risk management, sales and negotiation skills trainings of all client managers performed and becoming a regular process with mutual circulation of sales and risk management colleagues;
In the leading agent role NLB arranged almost 50% of all bigger restructuring cases in Slovenia, whereby in terms of the loan exposure and number of employees in restructured groups, this stake reached almost two thirds!; Flagship successful restructurings/privatisations: Mercator, Pivovarna Laško, Hidria, Trimo etc.;
Apart from one, NLB arranged all corporate syndicated facilities and corporate bond issues on the Slovenian market in the relevant period;
 In critical (Cyprus crisis) and highly uncertain (recapitalisation and state aid process pending) times with high outflow of funds, very decisive and bold management actions taken at deposit pricing policy;
22/143 outlets closed in one shot in April 2014 with cost and churn rate (only about 4% of clients lost) substantially below planned ones and annual savings higher than originally projected, similarly favourable results achieved at ATM network optimisation (removal of app. 15%); 8/121 outlets were additionally closed in 2016, 5/113 to follow in November 2017;
General reduction of total costs by more than 25% in three business years;
 Introduction of strict monitoring of performance of sales function in all core subsidiaries via regular reporting and follow-up calls and business line meetings;
 Active participation in Supervisory Boards of subsidiary banks (at peak Chairman of the SB of 4/6 daughter banks);
In 2014 a proven and sustainable turnaround in terms of profitability, liquidity and capital adequacy was delivered with very solid projections for 2015-2018, which was acknowledged also by the results of Comprehensive assessment of the ECB, proving sufficient capitalisation and meeting the restructuring plan milestones, where profitability budget for 2014 was outperformed by more than 250% and in 2015 by app. 30% with normalised ROE (assuming 14% CET1) of more than 9%.
In 2016 the trend was further improved (net income improved from EUR 92 to EUR 110 Mio), while in 2017 with 225 Mio the highest net income in the history of any Slovenian based business to date was achieved.

14.02.2011 – 30.11.2012

HYPO ALPE-ADRIA-BANK INTERNATIONAL AG, Klagenfurt, Austria, today Addiko Group (www.addiko.com), Vienna Austria

Position:

Head of Group Corporate and Public Finance Division (B-1, reporting directly to Group MB)

Tasks / Duties:

Primary responsibility for group-wide (ex-YU, Austria and Italy) steering and performance of Corporate and Public Finance segment (sales function) with main activities being:
 Definition and implementation of segment strategy;
 Group-wide recruitment (including substitutions) and development of key talents;
 Budgeting/Monitoring/Reporting/Steering;
 Repositioning and revitalisation of corporate sales activities on target markets;

Definition and implementation of targets and KPIs on the individual and unit level, including local and group wide benchmarking;
Rationalisation/Rightsizing of operational and personnel setup of the segment on group level;
Strict monitoring, proactive steering (due to liquidity and equity constraints) and optimisation of sales process/activities on portfolio and client level;
Strong focus on Watch Loan Management and prevention of NPL;
Active participation (voting Member) at Group Credit Committee and ALCO;
Product development;
Group-wide network and support function.

01.12.2010 – 13.02.2011

HYPO ALPE-ADRIA-BANK INTERNATIONAL AG, today Addiko Group

Position:

Corporate Country Coordination Manager

Tasks / Duties:

Group-wide senior expert support at development of key sales Talent (on job training/coaching) in Corporate Finance business segment.

20.10.2009 – 30.11.2010

ZAVAROVALNICA TRIGLAV d.d. (www.triglav.si)

Position:

Proxy of the Management Board (reporting directly to Group CEO)

Tasks / Duties:

Primary responsibility for performance of finance function of Triglav Group with main activities being:
Management of capital adequacy of entire Triglav Group;
Assurance of permanent liquidity and solvency of the group;
Definition of investment policy (target asset classes and size of investments per individual class) on level of whole group and coordination of its consistent application with assets under management exceeding EUR 2 billion;
Performance of due diligences and evaluations of individual investments;
Coordination of payment systems and active management of receivables.

28.07.2005 – 31.07.2009

BAWAG banka d.d.

Position:

Board Member

Tasks / Duties:

Primary responsibility for corporate sales (corporate entities and public sector) and treasury, otherwise responsibilities of Board Member in two-member Management Board with collective representation in accordance with bank's rules and provisions and valid legislation for banks and companies.

01.02.2005 – 27.07.2005

BAWAG INVESTICIJE d.d. (special purpose vehicle for establishment of BAWAG banka d.d.)

Position:

Board Member

Tasks / Duties:

Coordination and execution of founding activities at establishment of business (acquisition and refurbishment of business premises, implementation of information systems...) and personnel (organising of business functions and appropriate staffing) organisational structure of future bank;
Preparation and personal advocacy of documentary basis for acquisition of necessary permissions of Banka Slovenije for performing banking services and personal performance of Board Member function in future bank;
Personal verbal and written correspondence with Banka Slovenije during process of acquisition of respective necessary permissions;
Statutory transformation of vehicle company into future bank.

01.03.2004 – 31.01.2005

RAIFFEISEN KREKOVA BANKA d.d.

Position:

Head of Corporate Sales Division

Tasks / Duties:

Responsibility for performance of whole division (all business segments);
Strategic management of Corporate Sales Division;

Further restructuring of divisional personnel setup and intensive training of sales staff;
Cooperation at defining bank's goals and new strategy, with emphasis on corporate entities segment;
Membership and fruitful input at strategic collegiums, credit committee and ALCO commission;
Preparation of regular unit performance reports for bank's management and supervisory board;
Close cooperation with management bodies of other units in bank and group, with purpose of promoting business restructuring process, implementation of new information system and consequent introduction of competitive services;
High attention dedicated to active management and motivation of colleagues (in view of intensive personnel shifts headcount stabilised at around 37).

01.03.2003 – 28.02.2004

RAIFFEISEN KREKOVA BANKA d.d.

Position: Head of Corporate Department

Tasks / Duties: Mainly comparable to former BACA position;
Responsibility for customer segment with up to EUR 40 Mio consolidated annual turnover and more than 40 colleagues in 11 branches;
Important emphasis on intensive training of staff, unit's organisational restructuring, including rightsizing, implementation of contemporary deal flows, transformation of unit's inappropriate customer and asset structure, implementation of new and upgrade of existing customer services.

15.10.2001 – 28.02.2003

BANK AUSTRIA CREDITANSTALT d.d.

Position: Head of Mid Market Department

Tasks / Duties: Definition of departmental organisational structure and appropriate staffing;
Department serviced corporate entities with consolidated annual turnover between EUR 1.5 Mio and EUR 40 Mio, covering important share of Slovenian economic environment;
Intensive daily training of colleagues;
Definition of target customer lists;
Monitoring, coordination and promotion of sales activities of whole department;
Regular assessment of business results of individuals and whole department and preparation of regular business reports for division management and management board;
Responsibility for training and development of colleagues in department and managing of personnel affairs for 12 people in 5 branches.

01.01.2000 – 14.10.2001

BANK AUSTRIA CREDITANSTALT d.d.

Position: Relationship Manager

Tasks / Duties: Independent definition of target (corporate) customer segments and independent execution of sales activities in whole NE Slovenia;
Monitoring and coordination of activities of branch heads and account managers in Maribor and Murska Sobota branch (4 people altogether) in terms of cooperation with corporate entities;
Regular intensive coordination of activities with other firm units (corporate sales division headquarters, risk management division and retail division).

On the basis of satisfactory structure and quality of results, which were accompanied by a swift growth of the business volume and above all a pending reorganisation of The Corporate Sales Division, I was offered to head a newly establishing Mid Market Department.

01.05.1999 – 31.12.1999

PUBLIKUM d.d.

Position: Head of Trading

Tasks / Duties: Organisation and coordination of trading activities for house and customer services;
Personal daily responsibility for cooperation with key customers (mainly international investment firms);
Responsibility for personnel issues (3 reporting colleagues);
Cooperation at M&A projects, where firm acted as advisor;
Independent preparation of prospectus of Slovenian »blue chip« company for listing of its securities at Ljubljana Stock Exchange.

09.10.1998 – 30.04.1999 **PUBLIKUM d.d., Ljubljana**

Position: Trainee, Stock Broker

Tasks / Duties: Active independent marketing of all services;
Thorough daily monitoring of market developments and execution of orders from customers and house for transactions with listed securities through stock exchange trading system;
Negotiations and trading with non-listed securities for customers and house;
Running of order book.

MEMBERSHIPS

- 1) Former Member of Supervisory Board of Hypo-Alpe-Adria-Bank d.d. (9th largest commercial bank and 3rd largest financial institution in Slovenia at the time);
- 2) Former Member of Supervisory Board of Hypo-Alpe-Adria-Bank a.d. Banja Luka (largest commercial bank in Republika Srpska at the time);
- 3) Former Member of Supervisory Board of Hypo-Alpe-Adria-Bank d.d. Mostar (3rd largest commercial bank in Federation of Bosnia & Herzegovina at the time);
- 4) Former Member of Supervisory Board of Hypo-Alpe-Adria-Bank a.d. Beograd (5th largest commercial bank in Serbia at the time);
- 5) Former Member of Supervisory Board of Hypo Alpe-Adria-Bank d.d. (4th largest commercial bank in Croatia at the time);
- 6) Former Member of Supervisory Board of Abanka Vipa d.d. (3rd largest commercial bank in Slovenia at the time);
- 7) Former Member of Supervisory Board and President of Audit Committee of Supervisory Board of Unior d.d. (www.unior.si, one of largest production and exporting companies in Slovenia);
- 8) Former Chairman of Supervisory Board of Triglav osiguranje d.d., Zagreb (7th largest insurance company in Croatia at the time);
- 9) Former Member of Supervisory Board of Triglav Osiguranje d.d., Sarajevo (3rd largest insurance company in Federation of B&H at the time).
- 10) Former Chairman and acting Member of Board of Directors of NLB banka a.d. Beograd, Serbia
- 11) Former Chairman of Board of Directors of NLB Montenegro banka a.d., Podgorica, Montenegro
- 12) Former Member of Supervisory Board NLB Skladi d.o.o.
- 13) Former Deputy Chairman of the Supervisory Board of NLB Vita d.d.
- 14) Chairman of Supervisory Board of NLB Banka d.d. Sarajevo, FB&H (from May 30, 2017)
- 15) Chairman of Supervisory Board of NLB banka a.d. Banja Luka, Republika Srpska (from June 21, 2017)
- 16) Chairman of the Supervisory Board of NLB Banka Skopje, North Macedonia (from August 29, 2017)
- 17) Member of the Board of Directors of Komercijalna banka a.d. Beograd (from December 30, 2020)
- 18) Chairman of the Supervisory Board of The Bank Association of Slovenia (from November 1, 2017)

- 19) Chairman of the Board of Governors, American Chamber of Commerce in Slovenia (from September 15, 2020)
- 20) Member of Executive Committee of the Handball Federation of Slovenia (from October 25, 2018)

LICENCES / CERTIFICATES

Stock Broker License – Securities Market Agency (17.12.1998);
WSET® Level 3 - Advanced Certificate in Wines and Spirits (with honours).

OTHER SKILLS

PC: Word, Excel, PowerPoint, Outlook, Lotus Notes, Internet...

Languages: Slovene, English, Croatian, Serbian – active command (I understand/read/speak & write fluently),
German – passive/active command (I understand/read/speak & write well).

IMPORTANT ADDITIONAL TRAININGS

Quality seminars organised by employers with support of internal and external trainers with main topics being:

Banking services;
Credit analysis and creditworthiness assessment;
Sales and negotiation skills;
MBO and analysis of work efficiency;
Building of efficient team (team-building);
Organisational climate;
Change management;
Motivation of colleagues;
Defining and implementing missions, visions, goals and strategies of organisations;
6-sigma – green belt.

HOBBIES

Table tennis: Occasionally (5-time champion of Slovenian banking games, 3rd at Slovenian championships for cadets in 1989).

Functional exercise: Twice a week.

Food & Wine connoisseur: Cooking and matching of food and wine, based on solid acquaintance with global trends, production and availability of wine.

Wine production: Cultivation of family vineyard (in Haloze, NE Slovenia) and production of home-made wine.


BLAŽ BRODNJAK

LJUBLJANA, February 16, 2021

Borut Vujčić

Ulica Janeza Pavla II 12, 1000 Ljubljana, Slovenia

Personal Details:

Date of Birth: 13/08/1964 • Nationality: Austrian

Gender: Male • Civil Status: Married



Career Experience

- NLB Skupina, Ljubljana, Slovenia
Country Manager (2020 – present)
In charge of NLB Banka Skopje and NLB Banka Prishtina
- NLB Lease&Go d.o.o., Ljubljana, Slovenia
Member of Supervisory Board (2020 – present)
- SKB banka d.d., Ljubljana, Slovenia
Advisor to the General Management (2019 to 2020)
- BRD Sogelease IFN, Bucharest, Romania
Chief Executive Officer (2017 to 2019)
- Societe Generale, Paris, France
Country Supervisor (2014 to 2017)
In charge of Eurobank in Poland, Societe Generale Montenegro and SKB banka in Slovenia
- Societe Generale Ghana Ltd, Accra, Ghana
Deputy Chief Executive Officer (2011 to 2014)
- Advans Ghana Savings & Loans, Accra Ghana
Non-executive member of Board of Directors (2011 to 2014)

continued...

- SKB banka d.d., Ljubljana, Slovenia
Chief Commercial Officer (2007 to 2011)
- SKB Leasing d.o.o., Ljubljana, Slovenia
Chief Executive Officer (2004 to 2010)
- Raiffeisen Leasing d.o.o., Ljubljana, Slovenia
Chief Executive Officer (2000 to 2003)
- Hypo Alpe Adria Banka d.d., Ljubljana, Slovenia
Senior Corporate Relationship Manager (1999 – 2000)
- Hypo Alpe Adria Bank AG, Klagenfurt, Austria
Project Manager (1998 to 1999)
- Hypo Alpe Adria Bank AG, Klagenfurt, Austria
Corporate Relationship Manager (1995 – 1998)

Education & Credentials

Bachelor of Science: Business & Management

Middlesex University, London, UK

Curriculum vitae

KRISTINA KOVAČIČ BJELAJAC

Študljanska 6a, 1230 Domžale

Gsm: +386 41 699 720

E-mail: kristina.kovacic@nlb.si

19 years of work experience in risk management area in NLB Group, covering credit risk, market and liquidity risk, operational risk and underwriting. 15 years of managerial experience leading teams (up to 30 people) and different projects.

Member of Supervisory Board and Member of Audit Committee in NLB Banka Skopje since July 2019, Member of Audit Committee in NLB Banka Banja Luka for more than 7 years.

Deputy member of Risk Committee at Slovenian banking association (ZBS).

Lecturer at Slovenian banking association (ZBS) and Faculty of Economics.

Married and mother of daughter aged 9 years.

WORK EXPERIENCE

2015/09 - NLB d.d., Global Risk: Deputy General Manager

Involved in preparing different strategic risk management orientations (Risk Appetite, Risk Strategy, ICAAP, Recovery plan, Budgeting and Capital planning process, New Product and Strategic Investment Assessment, Risk Management Function Charter), different risk management disclosures (Annual report, Pillar 3, rating agencies)
Cooperation with internal and external auditor
Monitoring, reporting and managing credit risk, market risk, liquidity risk, operational risk and business contingency plan
Member of Capital Management Group
Deputizing General Manager (Head of risk control function with direct access to the Supervisory Board)
Function with three years mandate

2015/03-09 NLB d.d., Global Risk: temporary authorized General Manager

2012 – 2015 NLB d.d., Global Risk: Deputy Division Manager

2012 - 2005 NLB d.d., Deputy General Manager of Risk Management Department and Head of Market and Liquidity Risk

2005– 2004 NLB d.d., Head of Market and Liquidity Risk

2004– 2001 NLB d.d., Market Risk analyst

EDUCATION

2000 - 2001 University of Ljubljana, Faculty of Economics, Ljubljana: Master of Science in Business Administration (MScBA), Banking and Finance

1995 - 1999 University of Ljubljana, Faculty of Economics: B. Sc. Economics, Finance

Received Bank of Slovenia award for the B.Sc. thesis.

Advanced study course practice in USA during MScBA (MBA Radovljica - Faculty of Economics, Ljubljana).

LANGUAGES

Slovene – mother tongue

English – very good

Croatian / Serbian – very good

German – good

Italian – good

COURSES AND TRAININGS

- Regulatory update workshop, PWC in cooperation with NLB d.d., February 2021
- Framing your Climate Risk Appetite, Deloitte, February 2021
- Risk & Regulatory Academy, Deloitte, November 2020
- Climate and Environmental Webinar, ECB, June 2020
- SB Training programme - Corporate Governance, Changes in banking regulation, Anti-money laundering and counter terrorist financing, PWC in cooperation with NLB Banka Skopje, January 2020
- Coaching skills for managers, Glotta Nova in cooperation with NLB EC, October 2019-January 2020
- Conflicts of interest mitigation - Meeting of members of the Supervisory Bodies of NLB Group, IEDC Bled School of Management, November 2019
- Business English Course, Lingula, H1 2019
- Regulatory changes – how to manage it, NLB EC, March 2019
- Internal information, NLB EC, March 2019
- Leadership school, NLB EC, March – April 2019
- English Business Correspondence, Lingula, March – June 2019
- Strategic management of capital, liquidity and risk in banks - Is there enough “I” in your ICAAP and ILAAP?, Deloitte Conference, Frankfurt, November 2018
- Organizational culture and leadership - workshop, NLB, November 2018
- Risk Management conference, ZBS, November 2018
- Risk & Regulatory, Deloitte Round table, September 2018
- Risk Appetite Framework (RAF), Nestor Advisors and bank of Slovenia, April 2018
- Internal crime, NLB EC 2017
- Corporate security, NLB EC 2017
- BCP e-education, NLB 2017
- Operational risk management e-education, NLB 2017
- Serbian language course, Lingula 2017
- Risk Management conference, ZBS, October 2017
- NLB Business Academy, Modules I - III, NLB EC 2016
- Health check of credit process and methodologies, NLB EC 2016
- Credit Risk management and credit rating methodologies, NLB EC 2016
- Financial stability, ZBS 2016

- Making Sense of Risk Appetite, Risk trainings Infopro Digital Risk, London 2016

HOBBIES

Sports (skiing, rollerblading, pilates, cycling), travelling and exploring around the world, reading different literature